

### Increased de minimis, decreased cost

Now easier and more affordable to do business globally

#### Understand the facts

An increase in the U.S. exemption level on imported items is a significant step in facilitating trade, particularly for small- and medium-sized businesses. Reducing the costs borne by importers and accelerating delivery of merchandise benefits businesses and the final consumer.

**SINCE 1993** 

\$200

U.S. *de minimis* amount per shipment

**TODAY** 

\$800

U.S. *de minimis* amoun per shipment

INBOUND TO U.S.

#### de minimis adj. (de min·i·mis

Minimum dollar value of qualifying\*
goods below which no formal
customs procedures are
required and no duties
or taxes are
collected

# Know the impact

Increased *de minimis* can accelerate delivery and reduce costs of low-value import shipments into the U.S., while strengthening opportunities for companies looking to grow internationally.

Accelerates shipment delivery Improves business efficiency

**Expedites** customs procedures and border clearance

Improves merchandise transit time
Stimulates trade and business growth

#### **Delivery improved**

#### **Documentation reduced**

Reduces paperwork and recordkeeping

**Decreases** compliance costs **Lowers** costs borne by importers

**Lessens** barriers to small business commerce

Shrinks time to get product to market

# Determine your strategy

The increased *de minimis* value drives new B2B and B2C strategies by reducing costs, improving efficiency and eventually increasing output and consumer consumption. As you apply the new value to your business model and logistics strategy, consider the impact on these areas.



#### **Cost savings**

More goods exempt from duties and taxes



#### **Customer service**

Fewer "Where's my shipment?" calls



#### E-Commerce

More responsive



#### Returns

Duty and tax free



#### **Shipments**

No need to consolidate low-value shipments



#### **Production cycles**

Greater access to goods with fewer delays



#### Supply chain

Faster cash flow and inventory turns

## Partner with UPS

The *de minimis* regulatory change is easier to navigate when you count on the global reach, capabilities and expertise of UPS. With our tools and resources, you can import with ease and focus your resources on other business initiatives.

#### Millions

International shipments delivered daily

220+

Countries and territories served

145+

Countries with returns

80+

Years of customs brokerage experience



#### Streamline shipping

#### Create shipping shortcuts

Automate your most frequent shipping tasks with an address book, easy label printing and reference fields to speed cost allocation with *UPS Internet Shipping*.

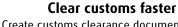
#### Connect your shipping and business systems

Integrate current systems, customize labels and help limit errors and manual key entry of redundant information with WorldShip® software, especially when you ship larger volumes.



# How can UPS help you?

We move millions of shipments every day, but the only one that matters to you is yours. That's why UPS is here to help you move your shipment to the right place at the right time.



Create customs clearance documents online to help reduce errors, fines and delays with *UPS Paperless® Invoice*.

Enhance international trade

#### Maximize cash flow and minimize risks

From parcel and cargo insurance to trade finance and payment, UPS can help protect your company from risk and leverage cash in your supply chain.



# - COLOR

#### Improve customer experience

#### Serve the customer beyond the "buy" button

Allow customers to choose when and where their packages will arrive with *UPS My Choice®* service.

#### Offer convenient delivery options

UPS Access Point™ locations are convenient places such as The UPS Store® franchises, local grocery stores and other local businesses—that offer a safe place for drop-off and delivery.

#### Make returns easier

Comprehensive returns options via UPS make it easier on your customer and your business, turning returns into revenue.

#### Track across your supply chain

#### See all your shipments in one place

Get a personalized dashboard that shows all your packages, envelopes and freight—even those coming from a third party—with *Quantum View Manage®* tracking.

#### Keep customers in the loop

Send your customers automatic tracking updates to help answer their questions with *Quantum View Notify®* alerts, freeing you to work on other issues.

